

February 16, 2021

Dear Governor Walz and Minnesota's Legislative delegation,

On behalf of hundreds of thousands of businesses and 80 local chambers of commerce, economic development organizations, and trade associations across Minnesota, thank your efforts to reopen our economy.

Throughout the challenges presented by this public health emergency, the Minnesota Ready Coalition's goal has been to strike a balance between safeguarding health and protecting our economy. Businesses that were deemed essential developed detailed strategies to protect their workforce from the spread of COVID-19 while ensuring continuity of operations. Consumer-facing businesses that were closed or allowed to operate only at limited capacity have used this time to develop their own plans and procedures to reopen their doors and restart their operations in line with the requirements of this "new normal" safely and responsibly.

Employers want to provide safe and healthy workplaces for their employees and customers and get back to business.

As the number of positive cases decline, hospital capacity increases and more Minnesotans are vaccinated, it is time for a transparent plan to reopen our economy that Minnesota businesses, their employees and customers can rely on rather than an indefinite pause that suspends economic recovery. Many other states have done this. Detailed plans have been developed and include achieving certain health-based metrics, dates, or milestones in order to trigger reopens either on a regional, industry-specific, or statewide basis. This type of approach has been lacking here in Minnesota.

We appreciate the extent to which Senate File 1200 and House File 1336 attempts to accelerate the reopening of our economy. Whether it is through this legislation or other similar proposals, the Legislature and Walz Administration must develop a reopening strategy based on transparent metrics that allow for a responsible, phased reopening. As noted above, other states have done this; Minnesota must too.

We would further recommend that if the course of the virus or new variants require future restrictions on businesses to protect public health, a minimum 7–10-day notice must be provided to affected businesses to prevent loss of inventory, staffing notifications, and for operational planning. Businesses can no longer afford additional losses.

Thank you for your efforts to jump-start the process of reopening our economy. Minnesota employers have done their part to curb the spread of the virus and they will continue to do so. But they deserve to know what is in store for them, their employees, and their customers. Doing so is critical as we continue to navigate our way through this pandemic together and promote economic recovery. Any delay threatens to deepen Minnesota's economic downturn, harm employers and workers, and expand the cost to state government.

Thank you for your consideration.

MINNESOTA READY COALTION IN SUPPORT OF REOPENING MINNESOTA'S ECONOMY

Albert Lea-Freeborn County Chamber of Commerce

Alexandria Lakes Area Chamber of Commerce Anoka Area Chamber of Commerce APEX

Apple Valley Chamber of Commerce Austin Area Chamber of Commerce Big Lake Chamber of Commerce & Industry Brainerd Lakes Chamber of Commerce Buffalo Area Chamber of Commerce **Burnsville Chamber of Commerce** Cannon Falls Area Chamber of Commerce Cold Spring Area Chamber of Commerce Cottage Grove Area Chamber of Commerce Crookston Area Chamber & Visitors Bureau Crosslake Chamber of Commerce Cuyuna Lakes Chamber of Commerce Dakota County Regional Chamber of Commerce Delano Area Chamber of Commerce Eden Prairie Chamber of Commerce Elk River Area Chamber of Commerce Fairmont Area Chamber of Commerce Faribault Area Chamber of Commerce & **Tourism**

Fergus Falls Area Chamber of Commerce
Forest Lake Area Chamber of Commerce
Glenwood Lakes Area Chamber of Commerce
Grand Rapids Area Chamber of Commerce
Granite Falls Area Chamber of Commerce & CVB
Greater Mankato Growth, Inc.
Greater Stillwater Chamber of Commerce
Greater Wayzata Area Chamber of Commerce
Hermantown Area Chamber of Commerce
Hibbing Area Chamber of Commerce
Hospitality Minnesota
Hutchinson Area Chamber of Commerce and
Tourism

194 West Chamber of Commerce
Jackson Area Chamber of Commerce
Lake County Chamber of Commerce
Laurentian Chamber of Commerce
Litchfield Area Chamber of Commerce
Lonsdale Area Chamber of Commerce
Madelia Ara Chamber of Commerce
Marshall rea Chamber of Commerce
Melrose Area Chamber of Commerce
MetroNorth Chamber of Commerce
Minnesota Association of Convention and
Visitors Bureaus

Minnesota Beverage Association
Minnesota Chamber of Commerce
Minnesota Licensed Beverage Association
Minnesota Recruiting and Staffing Association
Minnesota Retailers Association
Minnesota Trucking Association
Minnesota Utility Contractors Association
New Prague Chamber of Commerce
New Ulm Area Chamber of Commerce
Nisswa Chamber of Commerce
North 65 Chamber of Commerce
Owatonna Area Chamber of Commerce &
Tourism

Pequot Lakes Chamber of Commerce Pipestone Area Chamber of Commerce & CVB Princeton Area Chamber of Commerce Redwood Area Chamber & Tourism River Heights Chamber of Commerce Sauk Centre Area Chamber of Commerce Shakopee Chamber & Visitors Bureau Sleepy Eye Area Chamber of Commerce SouthWest Metro Chamber of Commerce St. Cloud Area Chamber of Commerce St. James Area Chamber of Commerce The Chamber Grand Forks & East Grand Forks Tracy Area Chamber of Commerce Twin Cities North Chamber Waconia Chamber of Commerce Wahpenton Breckenridge Area Chamber of Commerce

White Bear Area Chamber of Commerce Willmar Lakes Area Chamber of Commerce Winona Area Chamber of Commerce Woodbury Area Chamber of Commerce